### **SUMMARY REPORT DIGEST**

## **DUQUOIN STATE FAIR**

COMPLIANCE EXAMINATION

For the Two Years Ended: September 30, 2013

Release Date: June 26, 2014

**Summary of Findings:** 

Total this audit: 9
Total last audit: 5
Repeated from last 4

audit:

### **INTRODUCTION**

The DuQuoin State Fair is an operating entity of the Department of Agriculture. The Fair is held to promote agriculture and the agriculture industry, and to provide for exhibits and activities in the fields of industry, education, arts and crafts, labor, entertainment and other areas of interest to the people of Southern Illinois.

### **SYNOPSIS**

- The DuQuoin State Fair incorrectly charged fair costs to a "non-fair activities" appropriation line item.
- Reconciliations of total grandstand ticket sales reported by Ticketmaster to the Fair ticket office receipts or to the total grandstand deposits recorded by the State Comptroller were not performed.
- The DuQuoin State Fair did not hold the required number of horse racing events in 2012 and 2013 and collected nominating, sustaining and starting fees in excess of amounts allowed under the Illinois Horse Racing Act of 1975.

{Financial data and Activity Measures are summarized on the reverse page.}

### ILLINOIS DEPARTMENT OF AGRICULTURE **DUQUOIN STATE FAIR COMPLIANCE EXAMINATION**

For the Two Years Ended September 30, 2013

REVENUE AND EXPENDITURE STATISTICS	2013		2012	
Total Revenue	\$	1,230,913	\$	1,175,565
Tickets	\$	611,788	\$	601,518
% of Total Revenue	Ψ.	49.7%	Ψ.	51.2%
Space Rental: Fair	\$	597,931	\$	520,747
% of Total Revenue	Ψ	48.6%	Ψ.	44.3%
Entry Fees.	\$	18,694	\$	19,800
% of Total Revenue	Ψ	1.5%	Ψ.	1.7%
Sponsorship	\$	2,500	\$	33,500
% of Total Revenue	Ψ	0.2%	4	2.8%
Total Expenditures (All Funds)	\$	1,825,800	\$	1,806,214
Personal Services	\$	711,469	\$	561,065
% of Total Expenditures	·	39.0%		31.1%
Other Payroll Costs (FICA, Retirement)	\$	54,297	\$	42,817
% of Total Expenditures		3.0%	7	2.4%
Contractual Services	\$	341,925	\$	467,743
% of Total Expenditures	Ψ	18.7%	Ψ.	25.9%
Fair Entertainment	\$	633,536	\$	636,024
% of Total Expenditures	Ψ	34.7%	Ψ	35.2%
Premiums and Awards	\$	42,026	\$	50,467
% of Total Expenditures	Ψ	2.3%	Ψ	2.8%
All Other Operations Items	\$	42,547	\$	48,098
% of Total Expenditures	Ψ	2.3%	Ψ	2.6%
Deficiency of Revenues Under Expenditures	\$	(594,887)	\$	(630,649)
SUPPLEMENTARY INFORMATION		2013	<u> </u>	2012
		<u> </u>		
Employment Statistics (Approximate)		2		2
Full Time Employees		3		3
October through June (Temporary)		3		3
		13 289		16
July (Temporary)		/xu		221
August through September (Temporary)		20)		
August through September (Temporary)  Selected Activity Measures				
August through September (Temporary)		350,000		258,000
August through September (Temporary)  Selected Activity Measures				258,000 12,907
August through September (Temporary)  Selected Activity Measures  Estimated Attendance (Not Examined)	\$	350,000	\$	
August through September (Temporary)  Selected Activity Measures  Estimated Attendance (Not Examined)  Grandstand Shows - Tickets Sold (Not Examined)	\$ \$	350,000 16,260	\$ \$	12,907
August through September (Temporary)  Selected Activity Measures  Estimated Attendance (Not Examined)  Grandstand Shows - Tickets Sold (Not Examined)  Grandstand Show Revenues		350,000 16,260 267,875		12,907 296,265
August through September (Temporary)  Selected Activity Measures  Estimated Attendance (Not Examined)  Grandstand Shows - Tickets Sold (Not Examined)  Grandstand Show Revenues  Grandstand Show Expenditures		350,000 16,260 267,875		12,907 296,265
August through September (Temporary)	\$	350,000 16,260 267,875 476,616	\$	12,907 296,265 461,513
August through September (Temporary)	\$ \$	350,000 16,260 267,875 476,616	\$ \$	12,907 296,265 461,513 19,800
August through September (Temporary)	\$ \$	350,000 16,260 267,875 476,616	\$ \$	12,907 296,265 461,513 19,800
August through September (Temporary)	\$ \$ \$	350,000 16,260 267,875 476,616 18,694 74,873	\$ \$ \$	12,907 296,265 461,513 19,800 80,291

During Examination Period: Tom Jennings (thru 10/18/11); James Larkin, Acting (10/19/11 - 12/16/11);

H.W. Devlin, Acting (12/17/11 - 2/14/12); Robert F. Flider (2/15/12 - Current)

Currently: Robert F. Flider

# FINDINGS, CONCLUSIONS, AND RECOMMENDATIONS

## EXPENDITURES CHARGED TO INCORRECT LINE ITEM

The DuQuoin State Fair (DSF) did not follow appropriate methodology for charging fair costs among line items.

# Fair costs of \$31,915 were charged to the wrong appropriation line item

The DSF incorrectly charged \$881 and \$31,034 of DSF costs for the 2012 and 2013 DSFs to a line item appropriated for activities at the DuQuoin State Fairgrounds other than the DuQuoin State Fair, or a "non-fair activity" line item. (Finding 1, page 9)

We recommended the DSF develop and adhere to a methodology for charging fair costs among line items as specified in the Department of Agriculture's appropriation.

#### Fair officials agree auditors

DSF officials agreed with the finding and will ensure that DuQuoin Buildings & Grounds and DSF costs are charged correctly to their respective appropriations.

## FAILURE TO RECONCILE GRANDSTAND TICKET SALES

The DuQuoin State Fair (DSF) does not perform a reconciliation of total grandstand ticket sales reported by Ticketmaster to the DSF ticket office receipts or to the total grandstand deposits recorded by the State Comptroller.

The Department of Agriculture contracts with Ticketmaster to provide the ticket selling equipment and the ticket sales reporting system for all grandstand shows. We noted the DSF failed to reconcile total grandstand ticket sales reported by Ticketmaster to the total ticket sales recorded by the DSF ticket office. The unreconciled difference indicated that sales reported by the DSF ticket office exceeded sales reported by Ticketmaster by \$785 and \$1,605 for the 2012 DSF and the 2013 DSF respectively. Additionally, we noted the DSF failed to reconcile grandstand ticket sales reported by the DSF ticket office to total grandstand deposits recorded by the State Comptroller. (Finding 2, page 10)

**Unreconciled differences in ticket sales** 

We recommended the DSF perform a monthly reconciliation of total grandstand ticket sales reported by Ticketmaster to the DSF's ticket office receipts and to the total grandstand deposits recorded by the State Comptroller.

#### Fair officials agree with auditors

DSF officials agreed with the finding and will perform a monthly reconciliation of total grandstand ticket sales reported by Ticketmaster to the DSF ticket office receipts and further reconcile that to the grandstand deposits recorded by the Comptroller.

# NONCOMPLIANCE WITH THE ILLINOIS HORSE RACING ACT OF 1975

The DuQuoin State Fair (DSF) was not in compliance with the Illinois Horse Racing Act of 1975 concerning the number of days of its racing program and the nominating, sustaining and starting fees exceeding 2% of the purse for certain races.

Only three of the mandated five horse racing events were held each year

The DSF held only three days of horse racing events in 2012 and 2013. The DSF is required by the Act to provide at least a five day racing program each year.

Additionally, the nominating, sustaining, and starting fee of \$300 paid by an entrant for the DSF's racing events in 2012 exceeded 2% of the purse for 18 of 30 races in 2012 and 17 of 29 races in 2013. (Finding 6, page 16)

We recommended the DSF comply with the provisions of the Illinois Horse Racing Act.

Fair officials agree with auditors

DSF officials agreed with the finding and stated it will comply with the provisions of the Illinois Horse Racing Act or seek legislative remedy to assist its compliance.

#### **OTHER FINDINGS**

The remaining findings are reportedly being given attention by the DuQuoin State Fair. We will follow up on our findings during the next examination of the DSF.

### **AUDITORS' OPINION**

We conducted a compliance examination of the DuQuoin State Fair as required by the Illinois State Auditing Act. The DSF has no funds that require an audit leading to an opinion of financial statements.

WILLIAM G. HOLLAND Auditor General

WGH:SKM

#### SPECIAL ASSISTANT AUDITORS

Sikich, LLP were our Special Assistant Auditors for this engagement.